

OEM Industry:

Project Description: Supply of double scissor lifts (DSL)

1. Please answer the following questions using the scale provided:

	Strongly Agree	Agree	Slightly Agree	Slightly Disagree	Disagree	Strongly Disagree
Knowledge/Expertise – industry, application & technical				Ø		
Service – responsive, quick, professional				Ø		
Communication – proactive, complete, timely				Ø		
Pricing – competitiveness, value for the dollar				Ø		
Trustworthiness – commitment, will deliver, overall relationship	Ø					

2. Please identify two areas in which we excell

Goods shipped earlier than promised.

3. Please identify two areas in which we could improve:

Missing shipping documents with goods, which may, or may not have been, JMP's fault. Requested e-mail copies of shipping doc's Apr 21 & Apr 26. Received invoice copy May 16.

4. Please share any other comment you might have about this project or JMP in general.

	All things considered, a pleasant experience.									
5.	How likely is i	t that you v	vould recom	mend JMP to	a friend or	colleague? (1 = not at al	likely, 10 =	extremely li	ikely)
	□ 1	□ 2	□ 3	□ 4	□ 5	□ 6	□ 7	☑ 8	□ 9	□ 10
	Why did you g	ive us this	score?							
In my view, no company deserves a 10, so JMP still scored $\sim 90\%$										
JM	P Comments:		Thank you f	or the busines	ss and feedbac	ck.				

NPS = % PROMOTER - % DETRACTORS