

Industry: Oil & Gas

Project Description: Emergency hardware replacement procurement

1. Please answer the following questions using the scale provided:

	Strongly Agree	Agree	Slightly Agree	Slightly Disagree	Disagree	Strongly Disagree
Knowledge/Expertise – industry, application & technical		Ø				
Service – responsive, quick, professional	Ø					
Communication – proactive, complete, timely	Ø					
Pricing – competitiveness, value for the dollar	Ø					
Trustworthiness – commitment, will deliver, overall relationship	Ø					

2. Please identify two areas in which we excel
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Excellent Customer Service.

3. Please identify two areas in which we could improve:

Nothing. Speed and customer service were excellent.

4.	. Please share any other comment you might have about this project or JMP in general.										
5.	How likely is i	t that you w	ould recomi	mend JMP to	a friend or	colleague? (L = not at all	likely, 10 =	extremely li	kely)	
	□ 1	□ 2	□ 3	□ 4	□ 5	□ 6	□ 7	□ 8	□ 9	☑ 10	
	Why did you give us this score?										
	was amazing!										
JM	P Comments:		Thank you k	cindly!							

0 1 2 3 4 5 6 7 8 9 10

DETRACTORS NEUTRALS PROMOTERS

NPS = % PROMOTER - % DETRACTORS