

**Industry:** CPG

**Project Description:** Plastic belt conveyor

1. Please answer the following questions using the scale provided:

	Strongly Agree	Agree	Slightly Agree	Slightly Disagree	Disagree	Strongly Disagree
Knowledge/Expertise – industry, application & technical		V				
Service – responsive, quick, professional	V					
Communication – proactive, complete, timely	Ø					
Pricing – competitiveness, value for the dollar		Ø				
Trustworthiness – commitment, will deliver, overall relationship	Ø					

2.	Please i	dentify	two	areas	in	which	we	excelled

We have made only one transaction with you for a small conveyor and it was fine.

3. Please identify two areas in which we could improve:

Pricing was a bit high.

4.	. Please share any other comment you might have about this project or JMP in general.									
5.	How likely is it	that you w	ould recomi	nend JMP to	o a friend or	colleague? (:	1 = not at al	likely, 10 =	extremely li	kely)
	□ 1	□ 2	□ 3	□ 4	□ 5	□ 6	□ 7	☑ 8	□ 9	□ 10
	Why did you give us this score?									
Because we have made only one transaction with you.										
JM	JMP Comments: Thank you. We look forward to earning more of your business.									

0 1 2 3 4 5 6 7 8 9 10

DETRACTORS NEUTRALS PROMOTERS

NPS = % PROMOTER - % DETRACTORS